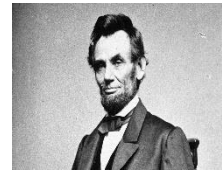


Incentive Saver Newsletter

September 2024



The most reliable way to predict the future is to create it. Abraham Lincoln



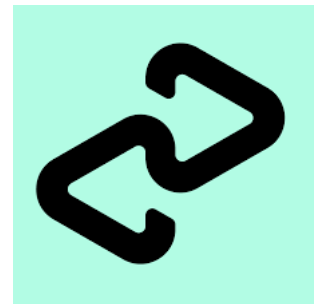
Abraham Lincoln is often rated as the greatest president of the USA. His quote is great too and applies to us savers. Your savings are allowing you to create a future full of options!

Newsletter Topic – AFTERPAY

Firstly – how does Afterpay make its money?

In 2 ways

1. **Afterpay charges shops** a fee for each transaction and a fee for every item sold i.e.
 - You buy something for \$100 using Afterpay
 - Afterpay pays the seller \$95
 - You pay Afterpay 4 payments of \$25
 - Afterpay makes \$5 on the transaction
2. **Afterpay charges customers** – late payment and missed payment fees plus interest charges.



AFTERPAY CHANGES

From 2 September BNPL providers like Afterpay have to comply with current regulations. This is to ensure that consumers are protected by law.

The big change - from 23 July Afterpay will do credit checks and report these to credit agencies like Centrix. I have seen BNPL overdue payments showing on credit reports already.

1. Existing customers – Afterpay will get your consent then do a credit check before increasing your spending limit
2. New customer – Afterpay will get your consent and do a credit check as part of the joining process.

Other changes

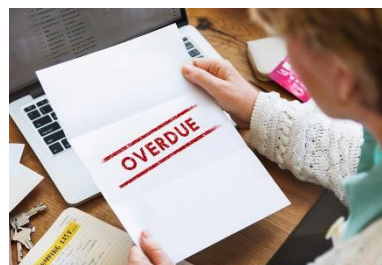
- You can choose the day money is taken from your bank account
- You may be eligible to delay your first repayment by up to 2 weeks
- If money is tight you can push back the payment by a week (but you can only do this 3-times a year)



And before you get too excited T and C's will apply i.e. have you

- held an existing Afterpay account in New Zealand for more than 1 year.
- not requested or received financial hardship assistance in the past year.
- not had more than 5 payment declines within the past 6 months.
- To use the “No Upfront Payment” feature, your order must be less than \$500 including any taxes, charges, or shipping fees and can't be for a gift card.

And lastly – be careful. Think about whether a decision to push back payments, delay payments actually helps your situation and consider whether you can afford BNPL in the first place.



Maori Millionaire

Te Kahukura Boynton, a 20 year old Maori wahine, is another force on the NZ scene helping to make money matters simple, clear and accessible. For example, she comments that one of her most popular videos was describing the difference between an EFTPOS, debit and credit card.

This is how she describes herself.



As the Managing Director of Māori Millionaire, I am helping to bridge the wealth gap for Māori by creating weekly podcast episodes that demystify personal finance, investing, and entrepreneurship, and make them easy and accessible for Whānau Māori. Since launching in January 2022, Māori Millionaire has reached over 30,000 podcast downloads and built a community of 40,000+ people across Aotearoa and overseas.

Latest article by Radio NZ

<https://www.rnz.co.nz/news/national/525593/the-maori-millionaire-preaching-financial-literacy>

Link to her website

<https://www.maorimillionaire.com/about-us>

Whai Rawa NGĀI TAHU

If you are a registered Ngāi Tahu tribal member and living in NZ or Australia you are eligible to join Whai Rawa. There is both an investment and Kiwisaver scheme. The aim of Whai Rawa is to encourage saving and investing for the future.



Money can be withdrawn for tertiary (after high school) education, first home buying and retirement (age 55).

Benefits

- For adults (aged 16 -64) matched savings (\$1 for \$1) per year up to \$200.
- For tamariki (under 16) matched saving (\$4 for each \$1) per year up to \$200.
- Pepe (newborn) get a kickstart of \$100 if registered before their first birthday.
- Annual distributions to all members regardless of their ability to save.

Here's the link <https://whairawa.com/>

Children Practical Tips

1. Kirstin's birthday idea. When out shopping Kirstin will take photos of the things her child is asking to buy. Close to the time of the birthday her child can look through those photos and choose the top 1,2 or 3.
2. Does your child pester you to buy a toy, clothing etc? Take a photo of the item so the child knows how much they needed to save. Put the photo on their saving jar.
3. Family meeting. We used to have a family meeting once a month. It covered lots of topics including talking about jobs, pocket money etc. Each family member took turns running the meeting and we made it fun! We kept track of our decisions by writing it in a book. The family meeting meant there was a set time to talk about things. It worked for us. If you do it. Set it up well and be consistent.



Lilly's Birthday Party Ideas

- Nail polish hair braiding
- Face painting
- Inflatable World
- Hire bouncy castle
- Cupcake decorating (take cupcake home rather than bag)
- Bubble machine and wands
- Fake tattoos
- Sleepover and movie
- Canvas painting
- Diamond dots
- Card making
- Pool party
- Launchpad (trampoline)
- Lake Roto Kohatu
- Groynes – has eels to feed
- Spenser Park had BBQs



Depending on the age, teddy bears picnic, slime making, scavenger hunt, old school party games like egg and spoon, sack race (can use pillow slips) three leg race. Placing blankets around and setting up different activities on each so they can move from mat to mat.

Money Matters Talks (Arranged in conjunction with Shirley Community)

Topic: Let's Talk Health

When: Wednesday 11 September

Where: **Park Centre** The room behind the Shirley Community Café at 17 Acheson St Shirley.

Time: 10.00am Morning tea then talk.

Upcoming Sessions

Wednesday 23 October – Catapult

Note: If you're an Incentive Saver then attending a talk counts as a session

Aratupu Preschool Money Chats – around 9am

Dates:

1. 3rd September –Shopper Beware (Marketing Tricks and Traps)
2. 5th November – Christmas Without Breaking the Bank



ON LEAVE Reminder I am away 9th Sept till 10 Oct.
There will be no October newsletter.



Happy Saving!

Thank you also to those of you who spread the word about Incentive Saver amongst family, friends and clients.

If you are interested to know more about the Incentive Saver scheme or want your name added to the newsletter list just send me an email

Linda Smith Financial Mentor lindas@mmsi.or.nz

If you no longer wish to receive newsletters from me please reply with “unsubscribe” in the subject line.

NEWSLETTER LINK

There is now a link to all newsletters on CMM website <https://www.mmsi.org.nz/What-We-Do/Work-with-Adults-Parents-Whanau/>